

### COMPANY PROFILE

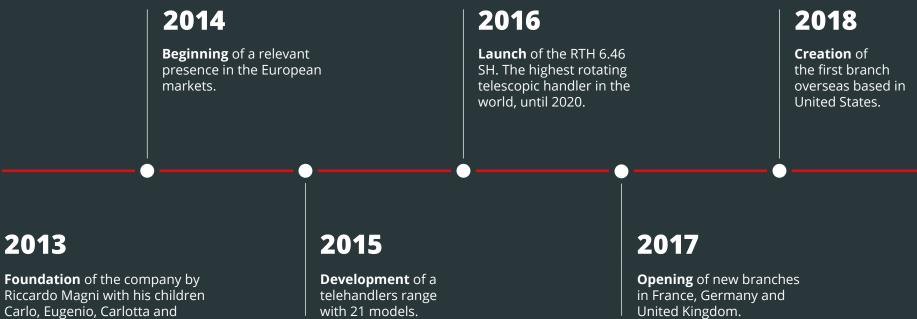
## "IF YOU DREAM IT, YOU CAN DO IT"

"Dreams are the driving force behind every great project. The moment you combine them with determination and hard work, then no dream is ever too big."

Riccardo Magni – President & CEO



## MAGNI **MILESTONES**



**Start** of the industrial production in Castelfranco Emilia.

Chiara.

### 2020

**Breaking** a new record with the RTH 6.51 SH, the current highest rotating telehandler in the world.

### 2022

**Presentation** of the new fixed telehandlers TH 4,5.15/19 and TH 5,5.15/19, both also available in "P" version.

### 2024

**Launch** of first compact telehandler, the TH 3.6, and introduction of the agri range.

**Growth** of the overall range up to 45 models.

### 2019

**Launch** of the RTH 13.26, currently still the strongest rotating telescopic handler on the market.

### 2021

**Completion** of the new TH range with a total of 8 models.

**Activation** of the production line in the new HQ's plant in Castelfranco Emilia.

### 2023

**Launch** of the new cabin on the RTH and TH ranges, and increase the total telehandlers models to over 30 products.





## COMPANY VALUES

Magni's genuine knowhow is based on an Italian tradition of manual skills and custom-built products. We see these as indispensable values.

### PASSION

Passion is at its best in each and every product in our ranges, thanks to a rigorous selection process. They are the very essence of our personality and help us to create unique, advanced products. They are what make us an ambassador of the Motor Valley.





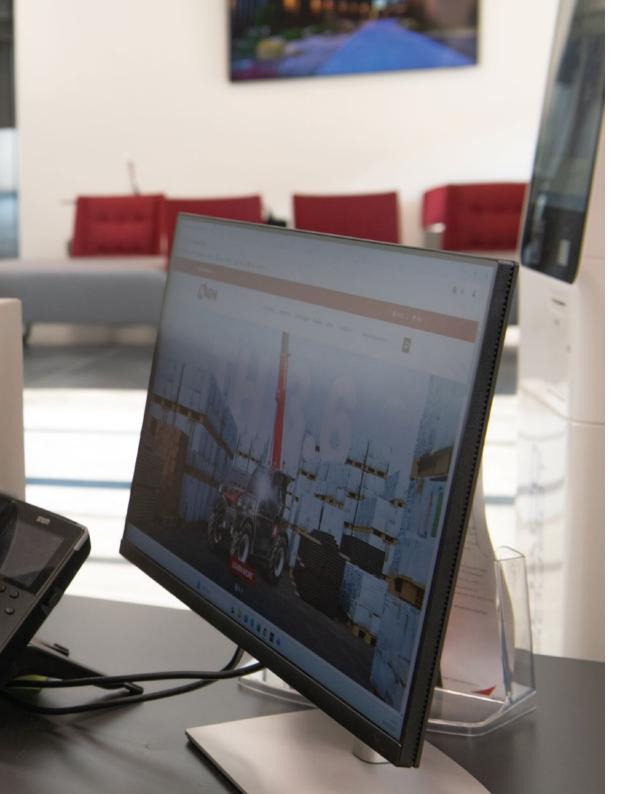
### DRIVE

At Magni, drive means choosing top quality manufacturing partners and selecting staff who are not only qualified in our key functions but specialists in them. Our drive also finds an outlet in our continuous endeavors to create new and advanced models and solutions. All of our R&D takes place internally, and thus its impact on the entire production line is immediate.

### QUALITY

Quality is the meeting point between manufacturing and craftmanship. Magni recognises the importance of a very meticulous and methodic approach especially during the selection of raw materials, to obtain the highest possible quality at every stage of the production.





### PEOPLE

Magni's staff are central to every production process at all points within our supply chain. We believe that it is our employees who are behind every great success story. Magni has become what it is today thanks to the people who have believed and who continue to believe in our work.

## INNOVATION

We are constantly seeking to innovate ourselves and our products through the most up-to-date technology to deliver outstanding performance. We always tried to reach our goals and develop our full potential, following our company. This is not just a concept, but also a clear idea of our direction and what we want to create.



### SAFETY

Safety is our priority, and its importance is reflected in our products' development and production.

It is important that, during the innovation process, safety progresses are made simultaneously with new upgrades and innovations. That is how we design a modern and trustworthy machine. Throughout the entire production process, every step is closely monitored to ensure that safety measures are in place, and everything is done according to guidelines. A secure work environment is essential and Magni's commitment to it is unwavering.

> Our customers and their experiences in a protected environment are crucial to us. The goal is to maintain them safe and secure providing them the best possible performance.





Our production and design fix new standards for the lifting markets by creating more performing models in order to respond to our customers needs. We work closely with our key suppliers and partners to ensure the best solutions for our range of products. Our design concept is inspired by the experience of skilled employees, who have helped Magni to achieve a worldwide recognition.



### MAIN SUPPLIERS





















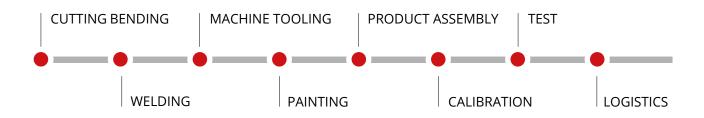


## PRODUCTION FLOW

Excellence is a never ending journey, everyday we work towards becoming more efficient and perfecting our craft. At Magni, we are able to closely monitor this process by completing every core step of production inside our headquarters.

From cutting bending, welding, machine tooling and painting, to product assembly and calibration, and finally to testing before delivery, every single step is executed inside our plant. In this way, we are capable of creating a unique product and ensuring the highest quality.

## **A JUST IN TIME APPROACH**

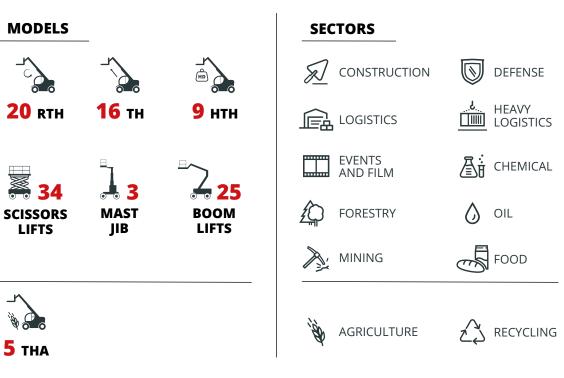






## **PRODUCT RANGE AND SECTORS**

Our wide product range is why we are able to be present in multiple sectors, thanks to our particularly innovative and safe products. Which also allow us to display the best offer on the market for every company and load capacity.



## WORLDWIDE NETWORK

Magni has its headquarters in Castelfranco Emilia, where everything started. Throughout the years we have rapidly expanded and nowadays are all over the world. Our presence abroad has allowed us to build a solid dealer network and discover new opportunities, while always remaining loyal to our roots.

HEADQUARTERS 1	
BRANCHES 7	
MARKETS 63	Š
DEALERS 203	\$ <b>9</b> .9



Branch MAGNI BENELUX BELGIUM Branch

Branch
MAGNI TELESCOPIC HANDLERS UK
UNITED KINGDOM

Branch MAGNI TH FRANCE FRANCE MAGNI DEUTSCHLAND GERMANY

Branch MAGNI EASTERN EUROPE POLAND

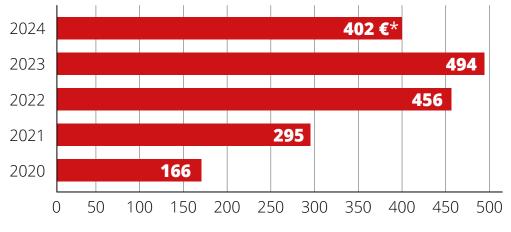
HEADQUARTERS

Branch MAGNI SA SOUTH AFRICA Representative office **MAGNI ASIA PACIFIC** SINGAPORE

## **MARKET TREND** 2020-2024

From 2020 to 2023, we have experienced a continuous growth, establishing ourselves. In 2024, the contraction of market conditions affected our results. For 2025, we aim to start growing again through innovation, operational efficiency and new solutions.

### TURNOVER YEAR TO YEAR (in Mio EUR)



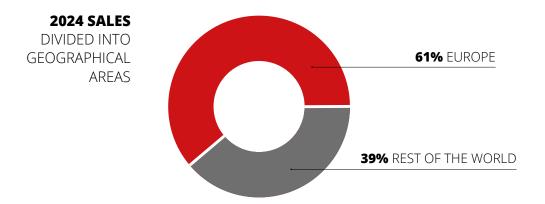
\*provisional data



PRODUZIONE



Magni has been forging strong ties with its customers and dealers in order to build a reliable distribution network across the world. Our presence on all continents is proof of our commitment and underlines the prestige of our company Company that exports about 90% of the production thanks to the high quality of our products and the elevated and elevated standard of our.











## PEOPLE

The rise of Magni's employees number has been characterized by a double digit growth. All of our people are crucial for our operations and their presence is what allowed us to become an international company.

The ongoing recruitment in the years of new technicians, engineers, and specialists required to select skilled people and to keep them always updated.



RATE 2020-2024

GROWTH

EDUCATION & TRAINING HOURS



**+7.500** hours



**146** WHITE COLLARS**330** BLUE COLLARS





The above data refers to staff at the HQ in Castelfranco Emilia on 31st December 2024

# 



## DIGITAL MARKETING & COMMUNICATION

We achieved important results in 2024, with a significant growth of the interest in our social presence on our social channels and a strong rise in the number of unique users on the corporate website. We have also increased our visibility on the media with the publication of numerous articles, strengthening our position as a reference point in the industry.



The above data are updated on 31st December 2024.



#### A Batimat le soluzioni Magni per l'edilizia





### NEW TILT AND TURN FORKS For Magni

Magai Tabelandiers has lanstwale a new fire tonse rotating and tilting HXMSS standards compatible for  $\lambda$  range, designed specifically for bandling hully materials in tight spaces. The forts rotates a fold 260 degrees at hully of a to these matters, above this hulp in a material constraint in the time of the term of term of the term of term of the term of term of term of the term of term of term of the term of term of the term of term of the term of term of





#### Interacipe Frankrish, Latiteritation Limia, Ital features a litting height (10 ft ). a maximum reach of BR and a maximum itti capacity of 13.200 bas. At maximum height, it maintains a capacity of 5.500 bas. An exclusive Latitud Maximum and (LM) system Utilizas RFD-baged attachment automatically adjust the other Art. Additiona basi-Imiting technology is designed to preven operations from exceeding sale operational

Load-limiting technology is designed to prevent operators from exceeding safe operational methods. A variety of compatible attachments are available functions as a teichander, an RT cance and an aterutional work patterns. The machine's touchaspee





Magni America Unveils New U.S Headquarters : CEG



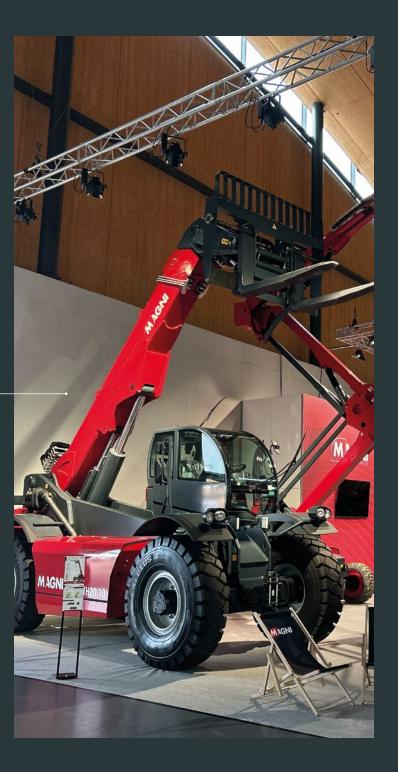
Inspiral market LLC, a schediscry of <u>Marcini Takasonic Sandaro</u>, SRL a global taket in inspiral you have you belanders, anounced the grand opening of Is new Annotan hadyaparter, in Kenkonth N.J. This events had a use It \_Annotanda a modern facility designed to elveste customer support for the Marcin Sandaro and a modern facility designed to elveste customer support for the Marcin Sandaro and a scheduler and scheduler and the company's values wall intered and distance is layout address. The Rocards Marcy Lange Taket and the scheduler and the scheduler and the company's values and intered and distance is layout address. Clease enjoyed the muice and tables nationed and distance and elevel for a layout address. Clease enjoyed the muice and tables and users given as bard the new hadsparters. hydylightight is modern discust and users counter counce design.











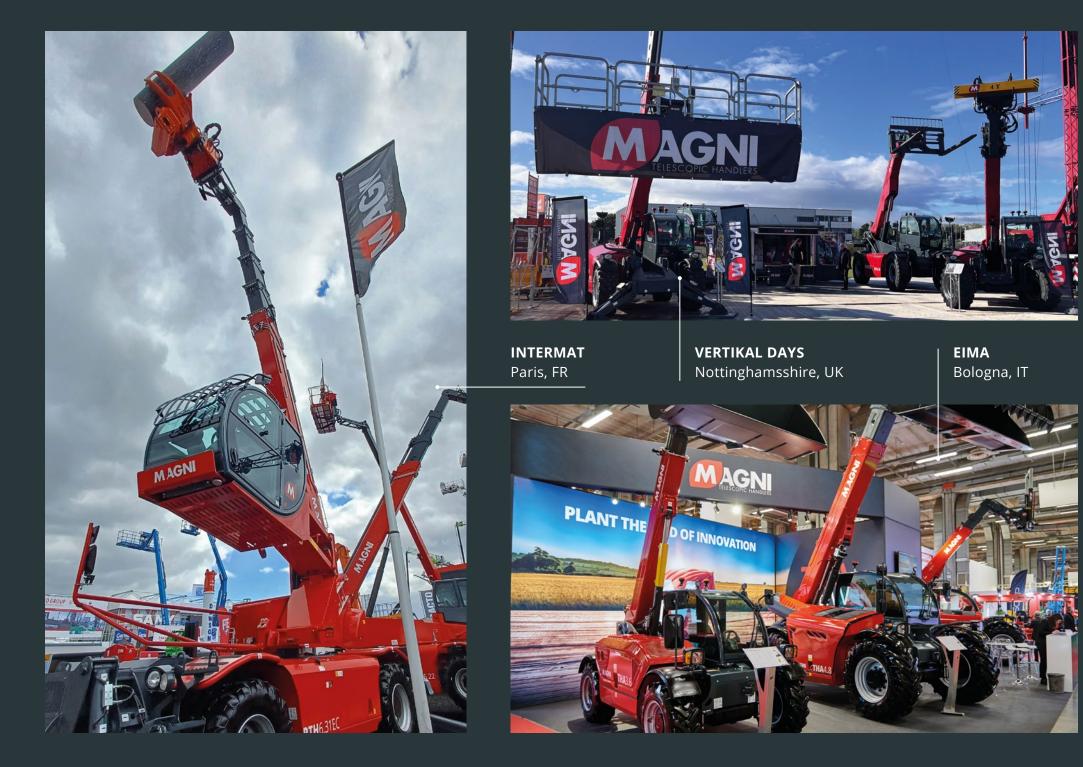
## MAGNI 2024 MAIN EXHIBITIONS

Magni is committed to participating in the most relevant exhibitions across key markets, ensuring continuous engagement with our customer base and staying at the forefront of industry developments.

> **PLATFORMER'S DAY** Karlsruhe, DE

**ARA SHOW** Las Vegas, US









## MAGNI FACTORY EXPERIENCE

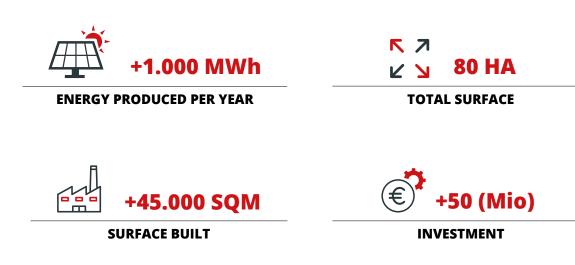
The Magni Factory Experience allows visitors to immerse themselves in the core values that drive our company, such as innovation, attention to details, and commitment to excellence. This approach not only offers technical understanding, but also invites reflection on the value behind each of Magni's products. We enhance the Motor Valley territory, allowing people to discover its beauty and cultural heritage of the Emilia Romagna region.





## AN HEADQUARTER FOR THE FUTURE

Magni is an ever-growing company, and the ongoing development of our HQs is an example of that. We have invested through the years in new spaces to manage the increasing numbers in our workforce with new offices and buildings. While we are expanding, we are also committed to sustainably doing that. For this reason, we have installed solar panels and promoted an overall environmentally friendly approach.





#### MAGNI TELESCOPIC HANDLERS S.R.L.

Via Magellano, 22 - 41013 Castelfranco Emilia, Modena - Italy +39 059 8031000 commerciale@magnith.com

#### Branches

#### MAGNI AMERICA, LLC.

651 N. Michigan Ave. Kenilworth, NJ 07033 +1 (908) 280-8899 sales@magniamerica.com

#### **MAGNI BENELUX**

Industrielaan 2B, 9800 Deinze - Belgium +32 9 384 12 82 info@magnibenelux.eu

#### MAGNI DEUTSCHLAND GMBH

MergenthalerStraße 27 48268 Greven - Germany +49 (0) 2571 5404260 sales@magnith.de

#### **MAGNI EASTERN EUROPE**

Platynowa 4 Wypędy - Poland +48 22 2437231 mee@magnith.com

#### **MAGNI SA (PTY) LTD**

15 Dakota Crescent, Dakota Business Park, Unit 2 Airport Park, Germiston 1401 +2711 383 2227 info@magnisa.co.za

#### **MAGNI TH FRANCE**

2, Rue Amédée Bollée, 44360 Vigneux de Bretagne, France +33 02 40 47 54 95 magnifr@magnith.com

#### MAGNI TELESCOPIC HANDLERS UK Ltd

Holton Heath Trading Park, Poole Road, Holton Heath, Poole - UK +44 01202 070279 magniuk@magnith.com **Representative offices** 

#### MAGNI ASIA PACIFIC Ptd. Ltd.

72, Pasir Ris Heights, Singapore 519279 +65 96747246 r.nair@magnith.com

### MAGNI TELESCOPIC LATAM Spa

Avenida Kennedy 7301, Depto 94, Las Condes, Santiago - Chile +54 911 2863 8860 f.rodriguez@magnith.com

Logistic facility

MAGNI AMERICA 558 Bay Oaks DR Pasadena, TX 77505 - USA +1 (908) 280-8899

magnith.com

